A REBALANCING ACT IN EMERGING EUROPE AND CENTRAL ASIA
A Rebalancing Act in Emerging Europe and Central Asia

ECA is expected to be the slowest growing region worldwide with almost no growth forecast for 2015

• Stable to moderately improving outlook in western part of region is being offset by the direct and indirect impact of the oil shock and uncertainty in the eastern part of the region
• The poor are hard hit by the oil shock due to the sharp decline in real spending power from weaker output, reduced remittances, as well as the lower terms of trade

Bottom-line:

• Countries that are performing the rebalancing act to lower oil prices and changing exchange rates can benefit from new opportunities in the tradables sectors, but ongoing reforms to improve the business climate as well as prudent macro and financial sector policies are also key.
Economic Growth in ECA remains weakest among developing regions 2015

GDP Growth (%), weighted average by region

<table>
<thead>
<tr>
<th>Region</th>
<th>2013</th>
<th>2014e</th>
<th>2015p</th>
</tr>
</thead>
<tbody>
<tr>
<td>Latin America &amp; Caribbean</td>
<td>2.5</td>
<td>0.9</td>
<td>0.6</td>
</tr>
<tr>
<td>Europe &amp; Central Asia</td>
<td>2.2</td>
<td>1.8</td>
<td>0.1</td>
</tr>
<tr>
<td>Middle East &amp; N. Africa</td>
<td>0.6</td>
<td>2.0</td>
<td>2.2</td>
</tr>
<tr>
<td>East Asia &amp; Pacific</td>
<td>7.2</td>
<td>6.9</td>
<td>6.7</td>
</tr>
<tr>
<td>Sub-Saharan Africa</td>
<td>4.2</td>
<td>4.5</td>
<td>4.0</td>
</tr>
<tr>
<td>South Asia</td>
<td>6.3</td>
<td>6.8</td>
<td>7.0</td>
</tr>
</tbody>
</table>

Source: World Bank
While overall ECA growth prospects are much lower in 2015 than last year, expectations are dramatically different across the region.

2014 and 2015 Real GDP Growth

Average weighted growth in 2015: 1.1%

Average weighted growth in 2015: -2.8%

Source: World Bank
Outlook:

• Stable to moderately improving growth in western part of region, but concerns remain

• The direct and indirect impact of the oil shock and uncertainty in the eastern part of the region are hitting the poor hard

Bottom line:

• Countries that are performing the rebalancing act to lower oil prices and changing exchange rates can benefit from new opportunities in the tradables sectors, but ongoing reforms to improve the business climate as well as prudent macro and financial sector policies are also key.
Stable to moderately improving growth in western part of region

ECA countries close to Eurozone are benefiting from:

- Monetary policy easing (QE) in Europe with lower interest rates
- Depreciating currencies, boosting demand for import competing sectors and exports
- Lower cost of energy
- To date, limited spill-over from uncertainty in Greece and Ukraine
Lower interest rates are a boost to ECA countries with close ties to the Eurozone

Source: European Central Bank
Depreciations against the dollar help exports and lower demand for imports.
Along with lower oil prices, there are tentative signs that Eurozone confidence is picking up

Note: Index based on monthly harmonized surveys of the industry, the services, retail trade and construction sectors, as well as to consumers within the EU member states.

Source: European Commission
With modest growth in industrial production

Source: Eurostat
Limited spill-over in country risks from the uncertainty in Greece and Ukraine

Country Risk
(Credit Default Swaps, 10Yr Sovereign Spreads, %)

Source: Bloomberg
but concerns remain

- Labor markets have a long way to recover, especially youth employment
  - ECA average youth unemployment greater than 25% compared to about 13% for the rest of developing world

- Uncertainties linger on fundamental structural policies while the debt overhang still stifles growth
  - Non performing loans in ECA nearly 10% (W. Balkans 16.4%), other regions average between 2% to 6%.

- Gross capital flows remain weak
Private capital flows remain weak, particularly for regions hit by oil shock

Average Monthly Gross Capital Flows by Subregion

The direct and indirect impact of the oil shock and uncertainty in the eastern part of the region are hitting the poor hard.

Countries highly dependent on oil exports, or on trade and remittances from oil exporting countries, are seeing a sharp decline in income.

- Starting in the early 2000s, oil revenues, remittances, and capital inflows had boosted domestic demand and raised costs of production.
- The reversal of these trends has come fast and hit income hard, and this is particularly concerning for the poor.
The oil price shock has had a much stronger adverse impact on buying power than what is reflected by GDP alone, through remittances and changes in export and import prices.
The region experienced large real currency appreciations prior to the global crisis.
Which have largely been reversed in the last year with falling oil prices and lower remittances.
Remittances represent a large share of GDP in many Eastern European countries and Central Asia and expected declines are large.
Lower skilled workers from poorer households are more likely to be displaced

Russia: Displaced workers by welfare deciles

Source: Russia Household Budget Survey and micro-simulations
In remittance dependent countries, the impact drives some of the middle class and near poor into poverty

Kyrgyz Republic: Incidence curve as a result of 50% reduction in remittances

Source: Kyrgyz Integrated Household Survey and micro-simulations
Oil shock is not cyclical and domestic prices will need to fall relative to foreign prices

- Oil prices are expected to stay low in the medium-term. The shock is not a temporary blip due to reduced demand.
- Many oil exporters have allowed the nominal exchange rate to make the needed adjustment in real domestic prices and this will allow them to benefit from the new opportunities in tradable sectors.
Many oil exporters have allowed exchange rates to make the adjustment in the real domestic relative prices as oil prices have fallen.

Oil and Relative Prices

Source: World Bank
Countries that are performing the rebalancing act to lower oil prices and changing exchange rates are expected to benefit from new opportunities

- To seize the new opportunities in tradable sectors, allowing prices to adjust will help competitive sectors to grow and others to contract.
- Ongoing reforms to improve the business climate as well as prudent financial sector and macro management in dollarized economies.
- Adjustments to lower oil prices are painful, but postponement can be very costly and may backfire.
Oil shock triggers sectoral adjustments toward some sectors and away from others

Russia: Employment change as % of total employment

Source: Global Trade Analysis Project and Russia Statistics Office data, and CGE simulation results
Dollarization is high in some countries so authorities would want to monitor risks in the banking sector.

Source: Central banks of Armenia, Azerbaijan, Georgia, and Kazakhstan.
Summary...

• Stable to moderately improving growth in western part of region, but concerns remain

• Direct and indirect impact of the oil shock and uncertainty in the eastern part of the region are hitting incomes hard and raising concerns for poverty

• Countries that are performing the rebalancing act to lower oil prices and changing exchange rates are expected to seize new opportunities in the tradables sectors, but ongoing reforms to improve the business climate as well as prudent macro and financial sector policies are also key.
Thank you!