# Efficiency case for International Labor Standards?

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#### **Better Factories Cambodia**

- More than 10 years in operation
- Applies to all apparel exporters in Cambodia through audits/assessments
- Change in rules of disclosure of information in 2006

## Paper's hypothesis



### Paper's approach

1. Rule out selection or omitted bias

-Sensitive buyers

-Crisis/credit constraints

-Enhanced managerial information

## Paper's advantages

• Policy relevant

- Workers' welfare and firm survival

- Innovative
  - Establishing the link between compliance and survival

Interesting

Combining different sources of data

### Suggestions

#### 1. Data and estimation

#### 2. Mechanisms to comply

3. Findings /context

#### 1.- Data and estimation

#### 1. Productivity data is essential

• Firms could have survived because of other factors (e.g governments' incentives)

#### 2. Variation on compliance

- Intensity in compliance
- Controlling for firm's characteristics

## 2.- Mechanisms to comply

• Why would firms comply?

– Can firms be penalized for not complying?

- How do firms comply?
  - Spillovers or externalities
  - Continuous process

#### **3.- Findings** Post MFA Cambodia

	Across Country Changes	Within Country Changes			
Country	Exports Value/ Market Share (% change 04-08)	Total Employment	Wages Premium	Upgrading	Working Conditions
Bangladesh	Improved	Improved	Improved	Yes	Improved (declined for women)
Vietnam	Improved	Improved	Improved	Yes	No Change
Pakistan	Stagnant	Improved	Improved	Yes	Declined for women
India	Improved	Improved	Improved	Yes	Declined
Sri Lanka	Stagnant	Declined	Declined	Yes	Mixed
Cambodia	Improved	Improved	Declined	No Change	Declined
Morocco	Stagnant	Declined	n.a.	Yes	n.a.
Honduras	Declined	Declined	Declined	No Change	Declined
Mexico	Declined	Declined	Declined	No Change	Declined

## 3.- FindingsImplications for other settings (how to create incentives)

Bangladesh SME firms

- Not willing to undertake basic resettlement which will be beneficial to them and workers
- Not interested in incentives to retain workers ( e.g training)

#### Thank you