Countries’ Public Procurement Framework Assessment: New Approach

May 2014
What is the EBRD?

International financial institution, established in 1991, promotes transition to market economies in 34 countries from Central Europe to Central Asia.

In 2011, the Bank expanded its operations to include Egypt, Morocco, Tunisia and Jordan (Southern and Eastern Mediterranean – SEMED region).

Owned by 64 countries and two inter-governmental institutions.

Capital base of €30 billion.

Credit rating of AAA by Standard & Poor's, Fitch and Moody's.

Cumulative business volume of €86 billion

Note: Unaudited as at 31 December 2013.
Where we invest

- Agribusiness
- Manufacturing and Services
- Information and Communication Technologies
- Property and Tourism
- Equity Funds
- Financial Institutions
- Municipal and Environmental Infrastructure
- Transport
- Natural Resources
- Power and Energy

WHERE WE INVEST

Central Europe and the Baltic states
- Croatia
- Estonia
- Hungary
- Latvia
- Lithuania
- Poland
- Slovak Republic
- Slovenia

South-eastern Europe
- Albania
- Bosnia and Herzegovina
- Bulgaria
- FYR Macedonia
- Kosovo
- Montenegro
- Romania
- Serbia

Eastern Europe and the Caucasus
- Armenia
- Azerbaijan
- Belarus
- Georgia
- Moldova
- Ukraine

Central Asia
- Kazakhstan
- Kyrgyz Republic
- Mongolia
- Tajikistan
- Turkmenistan
- Uzbekistan

Southern and eastern Mediterranean
- Egypt
- Jordan
- Morocco
- Tunisia

Russia
- Turkey
EBRD’s Procurement Policies and Rules

Key principles:

• economy
• efficiency
• non-discrimination
• transparency and responsibility
Cover **THREE** prospects (legislation, practice, remedies)

Built upon the best parts of several Gold Standards
(WTO GPA, World Bank, EU, UNCITRAL, EBRD)

Consider **ELEVEN** key parameters - Core Principles
(accountability, competitiveness, economy, efficiency, enforceability, flexibility, integrity, proportionality, stability, transparency, uniformity)

Analyse more than a **HUNDRED** assessment points

**TWENTY NINE** countries
Lessons learnt

Strengths:
Based on the core principles (neutral)
Covers different angles (regulators/practitioners/legal counsels)
Methodology consistent with other legal assessments by EBRD
Results are presented in simple charts form, allowing easy reading and comparison
Results are reasonably objective snapshots of the status quo
High interest from the Authorities

Weaknesses:
Indicators are comprehensive, but difficult in transposing into questionnaire
Lack of relative weighting (disproportionality)
Reliability of some data questionable (statistical representativeness)
Low engagement and lack of commitments
Too many questions (some repetitive/some difficult for respondents to understand)
Lack of interconnection with other assessments
Recommendations are too general
Tempora mutantur…

NEW STANDARDS have been emerging

- UNCITRAL Model Law on Public Procurement (2011)
- WTO GPA (2012)
- ISO/PC 277 Sustainable Procurement (expected 2016)

Rapid TECHNIOLOGICAL DEVELOPMENT

- e-Governance/e-Procurement

Extensive NATIONAL PROCUREMENT SYSTEMS REFORMS
Existing Assessments - Ceteris paribus

- OECD/DAC MAPS
- World Bank Country Procurement Assessment Report
- OECD SIGMA Country Assessment
- EBRD Public Procurement Assessment
- Public Procurement Benchmark CIPS/NGIP
- Freshfileds Public Procurement Overview
…Nos et mutamur in illis

Step 1  Take the ‘temperature’

Step 2  Fine tune the findings on the causes of the weakness with specific tests

Step 3  Finalise diagnosis and prescribe the cure

Step 4  Monitor progress
Citius, Altius, Fortius

Standardise
Harmonise
Automate/Digitise
Share
Focus
Analyse
Use
Monitor

Minimise Time and Cost
Citius, Altius, Fortius

Standardise
Harmonise
Automate/Digitise
Share
Focus
Analyse
Use
Monitor

Maximise the Results
Citius, Altius, Fortius

Standardise
Harmonise
Automate/Digitise
Share
Focus
Analyse
Use
Monitor

Beschaffern aller Länder, vereinigt euch!
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