

Countries' Public Procurement Framework Assessment: **New Approach**

May 2014



European Bank
for Reconstruction and Development

What is the EBRD?



European Bank
for Reconstruction and Development

International financial institution, established in 1991, promotes transition to market economies in 34 countries from Central Europe to Central Asia

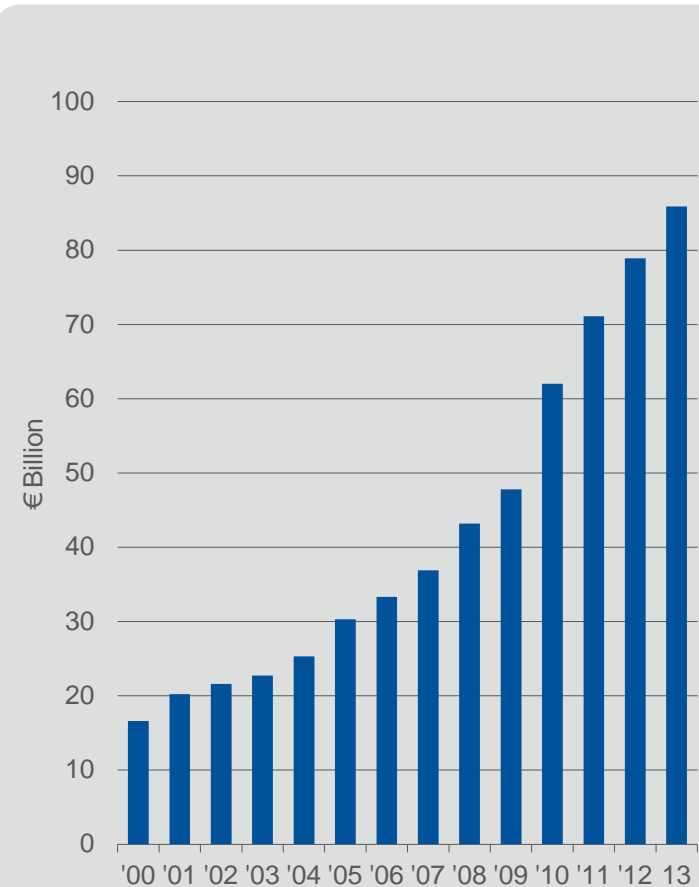
In 2011, the Bank expanded its operations to include Egypt, Morocco, Tunisia and Jordan (Southern and Eastern Mediterranean – SEMED region)

Owned by 64 countries and two inter-governmental institutions

Capital base of €30 billion

Credit rating of AAA by Standard & Poor's, Fitch and Moody's

Cumulative business volume of €86 billion

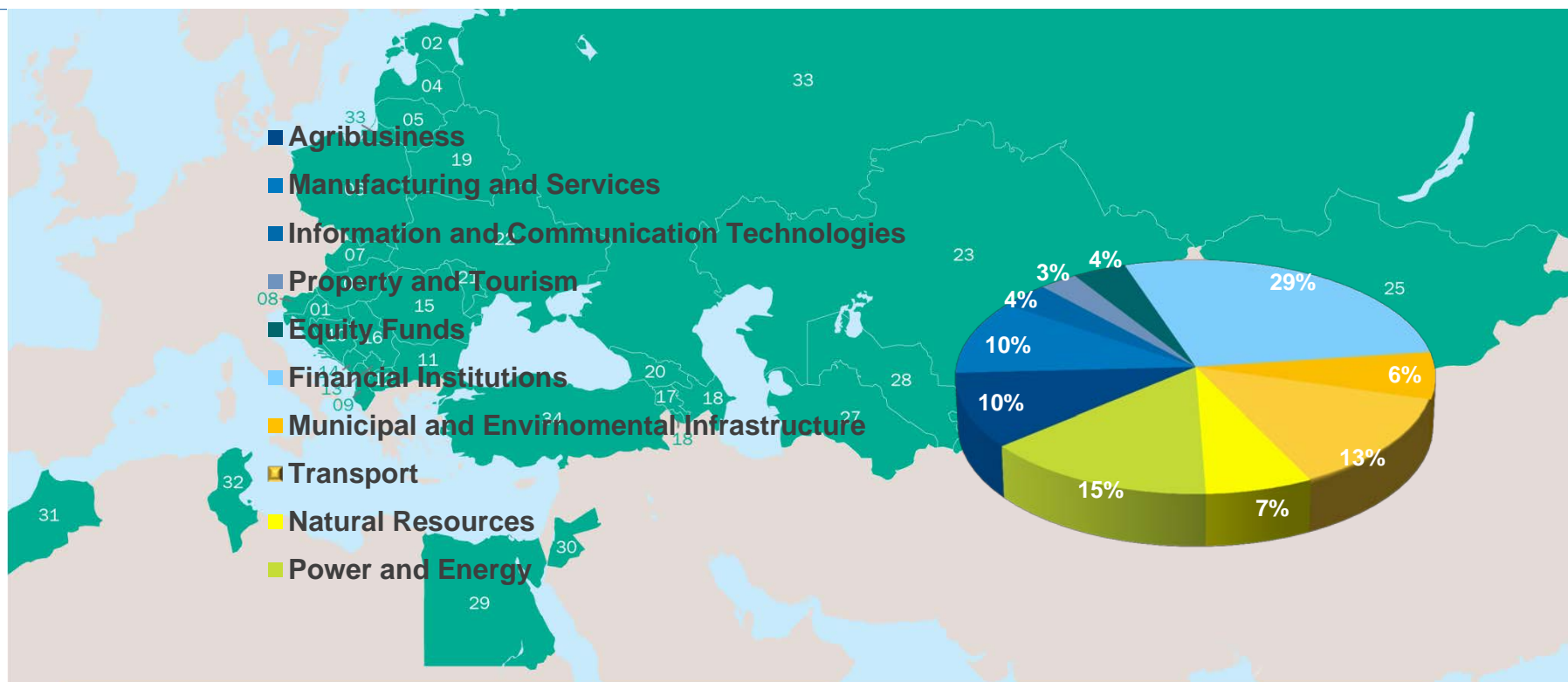


Note: Unaudited as at 31 December 2013

Where we invest



European Bank
for Reconstruction and Development



WHERE WE INVEST

Central Europe and the Baltic states

01 Croatia
02 Estonia
03 Hungary
04 Latvia
05 Lithuania
06 Poland
07 Slovak Republic
08 Slovenia

South-eastern Europe

09 Albania
10 Bosnia and Herzegovina
11 Bulgaria
12 FYR Macedonia
13 Kosovo
14 Montenegro
15 Romania
16 Serbia

Eastern Europe and the Caucasus

17 Armenia
18 Azerbaijan
19 Belarus
20 Georgia
21 Moldova
22 Ukraine

Central Asia

23 Kazakhstan
24 Kyrgyz Republic
25 Mongolia
26 Tajikistan
27 Turkmenistan
28 Uzbekistan

Southern and eastern Mediterranean

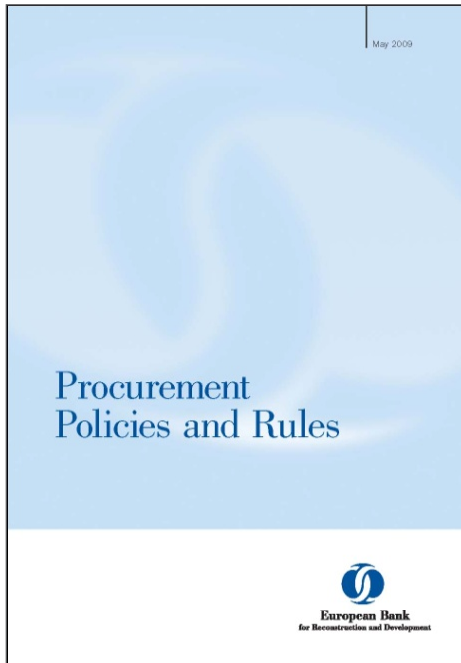
29 Egypt
30 Jordan
31 Morocco
32 Tunisia

33 Russia
34 Turkey

EBRD's Procurement Policies and Rules



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Key principles:

- economy
- efficiency
- non-discrimination
- transparency and responsibility





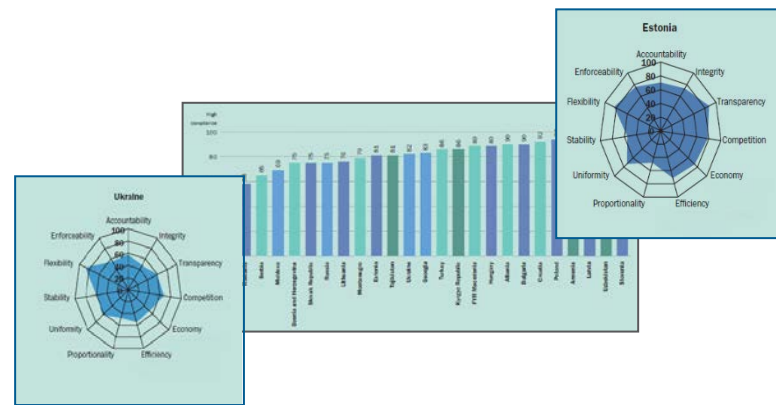
Cover **THREE** prospects (legislation, practice, remedies)

Built upon the best parts of several Gold Standards
(WTO GPA, World Bank, EU, UNCITRAL, EBRD)

Consider **ELEVEN** key parameters - Core Principles
(accountability, competitiveness, economy, efficiency,
enforceability, flexibility, integrity, proportionality, stability,
transparency, uniformity)

Analyse more than a **HUNDRED** assessment points

TWENTY NINE countries



Strengths:

Based on the core principles (neutral)

Covers different angles (regulators/practitioners/legal counsels)

Methodology consistent with other legal assessments by EBRD

Results are presented in simple charts form, allowing easy reading and comparison

Results are reasonably objective snapshots of the status quo

High interest from the Authorities

Weaknesses:

Indicators are comprehensive, but difficult in transposing into questionnaire

Lack of relative weighting (disproportionality)

Reliability of some data questionable (statistical representativeness)

Low engagement and lack of commitments

Too many questions (some repetitive/some difficult for respondents to understand)

Lack of interconnection with other assessments

Recommendations are too general

NEW STANDARDS have been emerging

- ISO 10845: Construction Procurement (2010)
- ISO 26000: Social Responsibility (2010)
- UNCITRAL Model Law on Public Procurement (2011)
- BS 10500: Anti-bribery (2011)/ISO 37001 (expected in 2015)
- WTO GPA (2012)
- EU Directives 2014/23/EU, 2014/24/EU and 2014/25/EU (2014)
- ISO/PC 277 Sustainable Procurement (expected 2016)

Rapid TECHNOLOGICAL DEVELOPMENT

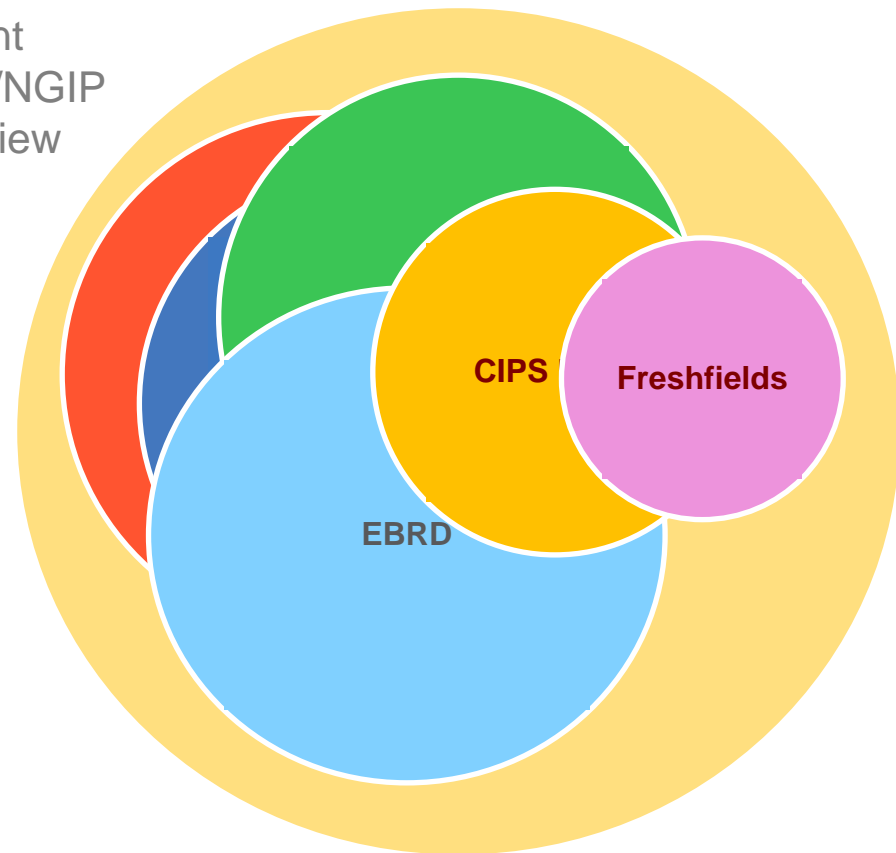
- e-Governance/e-Procurement

Extensive NATIONAL PROCUREMENT SYSTEMS REFORMS



Existing Assessments - Ceteris paribus

- OECD/DAC MAPS
- World Bank Country Procurement Assessment Report
- OECD SIGMA Country Assessment
- EBRD Public Procurement Assessment
- Public Procurement Benchmark CIPS/NGIP
- Freshfields Public Procurement Overview



Step 1 Take the 'temperature'



Step 2 Fine tune the findings on the causes of the weakness with specific tests



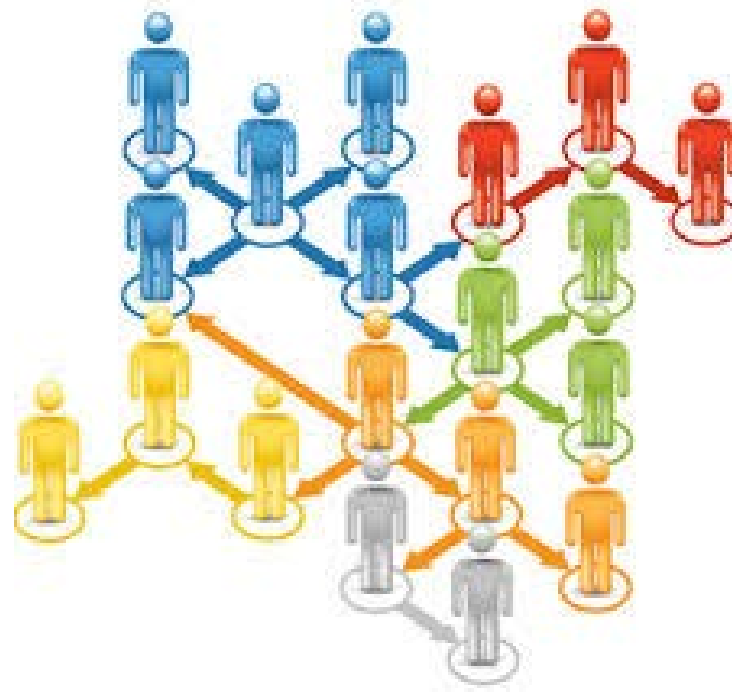
Step 3 Finalise diagnosis and prescribe the cure



Step 4 Monitor progress



Standardise
Harmonise
Automate/Digitise
Share
Focus
Analyse
Use
Monitor



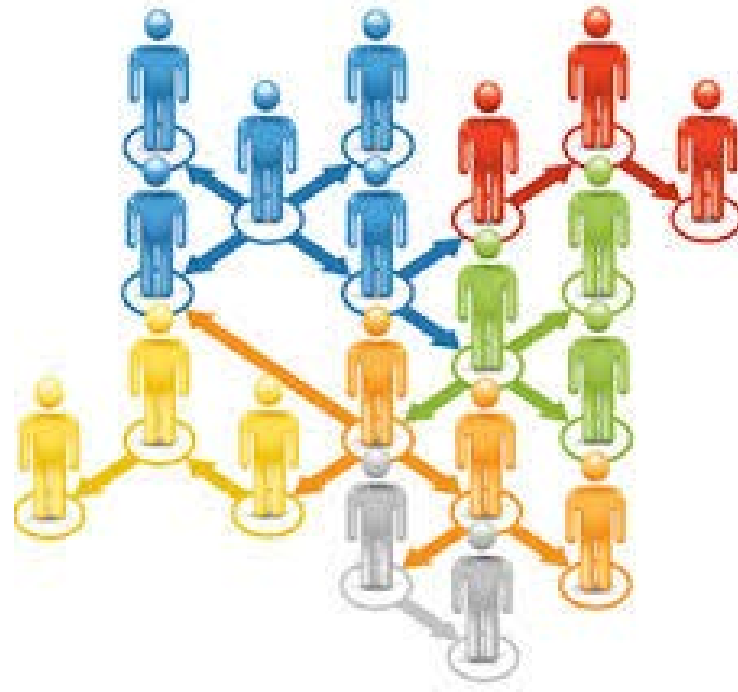
Minimise Time and Cost

Standardise
Harmonise
Automate/Digitise
Share
Focus
Analyse
Use
Monitor



Maximise the Results

Standardise
Harmonise
Automate/Digitise
Share
Focus
Analyse
Use
Monitor



Beschaffern aller Länder, vereinigt euch!

Contacts



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