

Энергия жана модернизациялоо үчүн каржылоо

# Unlocking finance for engaging local and private sector

## Second Central Asia Climate Knowledge Forum May 2014

При  
поддержке:

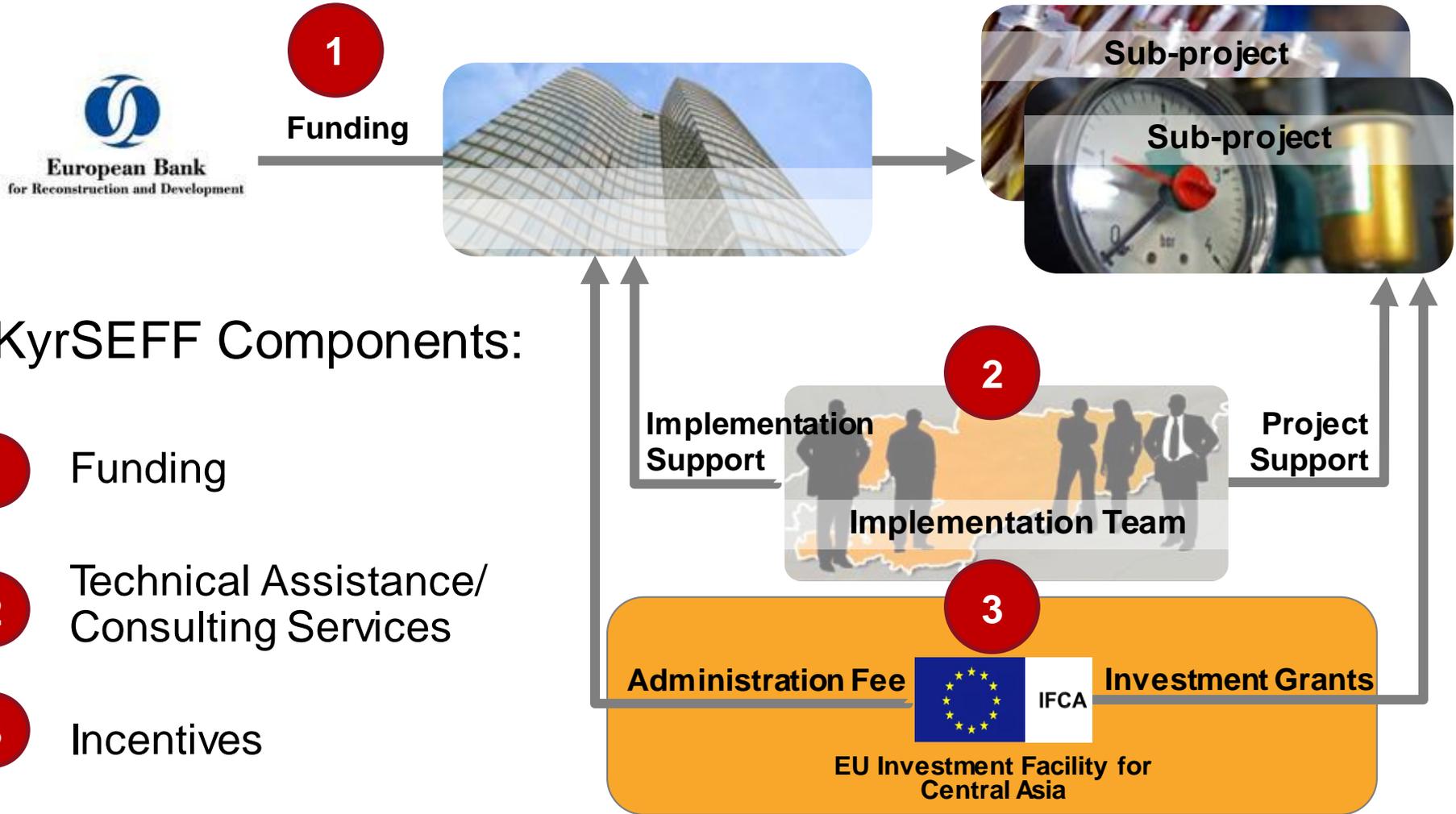


IFCA

Программа  
разработана:

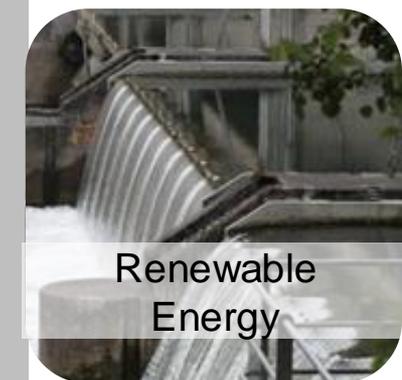


Европейский банк  
реконструкции и развития

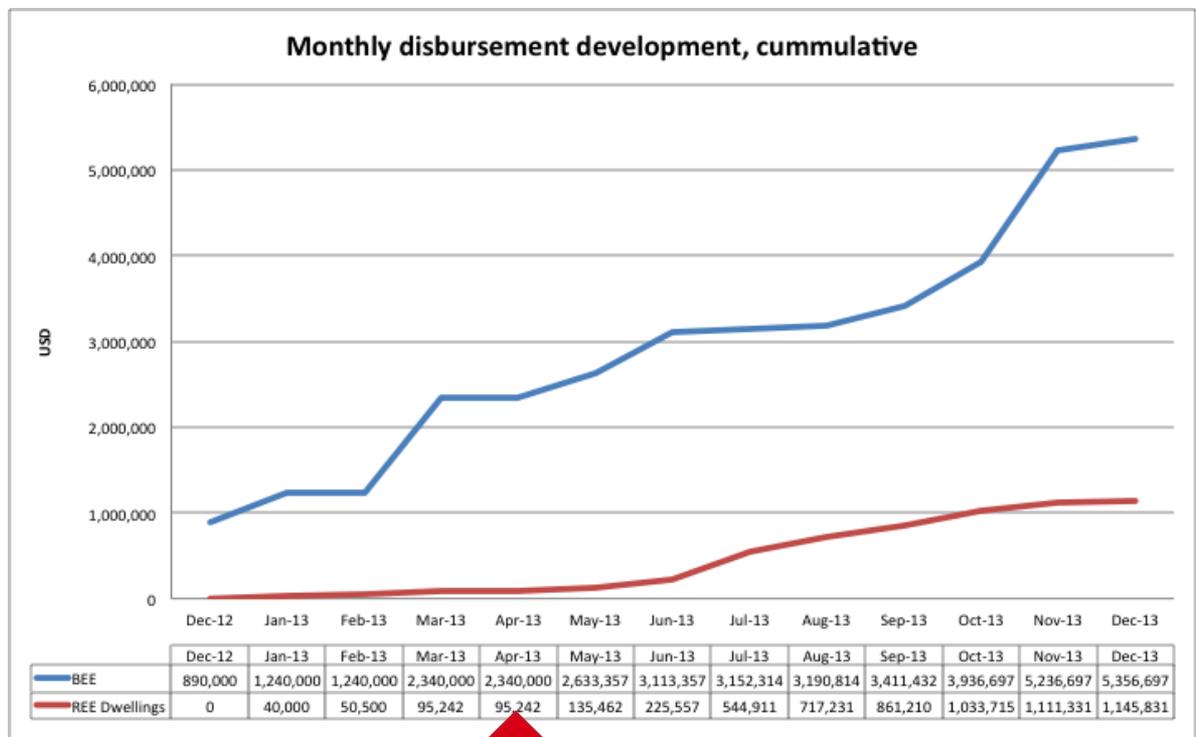




Kyrgyz Sustainable Energy Financing Facility KyrSEFF	
Residential EE (REE)	Business EE (BEE)
EE investments on Apartment/individual house level	Small-scale EE/RE investments up to USD 300,000
EE investments on building level	Larger scale EE investments > USD 300,000 and stand-alone RE projects
	Business expansion investments of EE/RE suppliers



# KYRSEFF PROGRESS SINCE LAUNCH

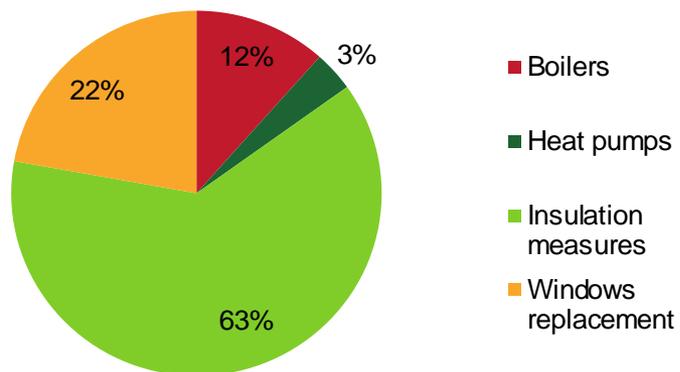


**Business loans  
USD 6.3 M at  
April 2014**

**Residential loans  
USD 1.4 M at  
April 2014**

**Official Launch,  
April 2013**

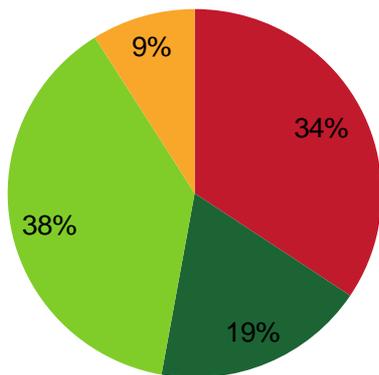
### Residential projects



Number of projects	136
Loan amount, USD	1 414 107
Energy savings, kWh/year	5 881 000
Carbon Emission Savings, tCO <sub>2</sub> eq/y	3 686
Incentives paid, USD	50 794



### Business projects



- Commercial buildings
- Industrial equipment
- Food industry
- Supplier loan

Number of projects	17
Loan amount, USD	6 356 697
Energy savings, kWh/year	23 023 000
Carbon Emission Savings tCO <sub>2</sub> eq/y	6 441
Incentives paid, USD	533 585



## What KyrSEFF achievements really mean:



KyrSEFF Loans have produced carbon emission reductions equivalent to **109 flights between Bishkek and Moscow**



KyrSEFF Loans have saved energy that is equivalent to the annual energy consumption of **1610 households** in Kyrgyzstan

# KEY SUCCESS FACTORS

## RESIDENTIAL SECTOR



- ❑ Strong engagement of PFIs
- ❑ Close relationship with suppliers of energy efficient technologies
- ❑ Building a clear brand that borrowers can associate with through the brand's core values
  - Benefits from energy savings to households
  - Benefits to the environment
- ❑ Working with public and private sector organisations to raise awareness and promote the range of solutions and benefits

# KEY SUCCESS FACTORS

## BUSINESS SECTOR

- ❑ Champions (Loan officers) in the PFIs who embraced the value added concept of the facility
  - Proactively suggesting energy saving opportunities to clients
- ❑ Technical assistance that safeguards the interests of the investor
  - Energy assessments identifying additional saving opportunities; ensuring best fit in technology
- ❑ Clear branding and promotion strategy





Программа финансирования устойчивой энергии в Кыргызстане



Гранты от  
20 до 35%

КРЕДИТЫ ДЛЯ ДОМА



Гранты от  
10 до 20%

КРЕДИТЫ ДЛЯ БИЗНЕСА

**[www.kyrseff.kg](http://www.kyrseff.kg)**  
**Тел: 0 (312) 901217**

KyrSEFF Implementation Partners:

