



Global Conference on
**Local Content Policies in the
Oil, Gas and Mining Sectors**

EXTRACTIVE INDUSTRIES FOR ECONOMIC DIVERSIFICATION

September 30 - October 1, 2013
Vienna, Austria



THE WORLD BANK

Welcome and opening remarks

- Ellen Goldstein, Country Director and Regional Coordinator for Southeast Europe and Central Asia, World Bank
- Abdoulaye Kone, Director, Mineral and Petroleum Resources, West Africa Monetary Union (WAEMU)
- Aidan Davy, Deputy President and Senior Program Director, International Council of Mining and Metals
- Wolfgang Kraus, Senior Associate, IPIECA





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Session 1 - Introduction

- **Moderator:** Mr. Paulo de Sa, Manager, Sustainable Energy Department, Extractive Industries, World Bank
- **Co-chair:** Mr. Abdul Razak, Deputy Mineral Resources Minister, Mozambique
- **Lead Presenter:** Svein Olav Svoldal, Adviser, NORAD
- **Panelists:**
 - Raphael Kaplinsky, Development Policy and Practice, Open University
 - Samuel Gayi, Head of the Special Unit on Commodities, UNCTAD
 - Lindsey Napier, Private Sector Adviser, Governance and Extractives Team, Africa Regional Department, DFID
 - Gabriel Dansou Lokossou, Executive Secretary, Africa Petroleum Producers Association (APPA)
 - Natalie Stirling-Sanders, Upstream National Content Manager, ExxonMobil

Session 2 – What is local content?

- **Moderator:** Kristina Svensson, Sustainable Energy Department, Extractive Industries, World Bank
- **Lead Presenter:** Anthony Paul, Principal Consultant, Association of Caribbean Energy Specialists
- **Panelists:**
 - Rupert Barnard, Group Managing Director, Kaiser Associates Economic Development Practice
 - Claudia Viale, Research Associate for Latin America, Revenue Watch Institute
 - Raul Gonzales Martinez, Joint Director, General Directorate of Councils and Committees, Deputy Secretary of Hydrocarbons, Mexico
 - Evelyn Dietsche, Contractor Advisor, Development Economics, BG Group
 - Mercedes Eworo Milam, Advisor, Ministry of Mines, Industry, and Energy, Equatorial Guinea
 - Fraser Thompson, Principal Fellow, McKinsey Global Institute



Keynote Address – Local content policies and global economies

Aluisio G. de Lima-Campos, Chairman of the Brazilian International Trade Scholars (ABCI)



Session 3 – Industry partnerships to support supplier development

- **Moderator:** Gosia Nowakowska-Miller, Sustainable Business Advisory, IFC
- **Lead Presenter:** Osvaldo Urzua, Manager, Government and Institutional Relations, BHP Billiton, Chile
- **Panelists:**
 - Simon Blamires, Supply Chain Manager, Newmont Ahafo Ghana
 - Dinah Azare, Local Content Manager, Tullow Oil
 - Simbi Wabote, Shell C&P local content manager
 - Luiz Pacheco, Vice President, Planning, Pacific Ruviales Corporation, Colombia
 - Nils Tcheyan, Director, Government Affairs and Policies, Africa, General Electric
 - Pamela Chavez Crooker, CEO, Aguamarina, Chile





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Session 4 – Employment and skill-development

- Moderator: Mike Morris, Director, University of Cape Town
- Lead Presenter: Harry Pastusek, Vice President for Enterprise and Community Development, CDC Development Solutions
- Panelists:
 - Marcelo Mafra, National Petroleum Agency, Brazil
 - Antonio Pedro, Director, United Nations Commission for Africa for the Africa Mining Skills Initiative
 - Hernan Araneda, Head, Center for Innovation in Human Capital, Chile
 - Timothy Melvin, Country Director for Liberia, Building Markets





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Session 5 – Enabling the development of industrial capacity

- **Moderator:** Ozmel Manzano, Principal Economist, Inter-American Development Bank
- **Lead Presenter:** Ian Satchwell, Director, International Mining Development Centre, Australia
- **Panelists:**
 - Michael Hackenbruch, Principal Advisor, Urbanpol
 - James Dobbin, President, Dobbin International
 - Alexander Kim, First Deputy Governor of Khanty-Mansiysk, Autonomous Okrug, Russian Federation
 - Dmitry Lipyavko, General Director, Blue Line Project Company
 - Marcio Senne de Moraes, Corporate Affairs Head for Europe and North America, Vale



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Keynote Address – LCP implementation lessons from Nigeria

Ernest Nwapa

Nigeria Content Coordinator

Nigerian Content Development and Monitoring Board





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Session 6 – Local content policy design and implementation issues

- **Moderator:** Silvana Tordo, Lead Economist, Sustainable Energy Department, Extractive Industries, World Bank
- **Lead Presenter:** Nicolas Maennling, Researcher, Vale Columbia Center on Sustainable International Investment, Columbia University Law School
- **Panelists:**
 - Stephen Masele, Deputy Minister, Ministry of Energy and Minerals, Tanzania
 - Datuk Shahrol Azral bin Ibrahim Halmi, Director, National Key Economic Areas, Oil, Gas and Energy, PEMANDU, Malaysia
 - Nurlan Zhumagulov, Senior Manager, Local Content Development Department, Contract Agency, Ministry of Oil and Gas, Kazakhstan
 - I Gusti Putu Suryawirawan, Director for Base Metal Industries, Ministry of Industry, Indonesia
 - Eric Bisil Bamamen, Extractive Industries, Centre pour l'Environnement et le Développement (CED), Cameroon





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Session 7 – Next steps and closing

- **Moderator:** Paulo de Sa, Manager, Sustainable Energy Department, Extractive Industries, World Bank
- **Panelists:**
 - Antonio Pedro, Director, United Nations Commission for Africa
 - Marinke van Riet, International Director, Publish What You Pay (PWYP)
 - Kate Charmichael, Manager, Social and Economic Development, International Council of Mining and Metals
 - Wolfgang Kraus, Senior Associate, IPIECA
 - Marc Banzet, Acting Director of Governance and Economic Growth, Strategic Policy and Performance Branch of Canada's Department of Foreign Affairs, Trade and Development
 - Lahra Liberti, Senior Adviser on Natural Resources , OECD Development Centre
 - Osmel Manzano, Inter-American Development Bank





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